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Steve Gilliland
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Dear Steve,

Please accept my heartfelt thanks for joining us on February 14th for our Partner Fair. Your remarks made an incredible impact on the beginning of our day together. I cannot remember being more entertained, laughing more while at the same time being touched and left with such a profound message.

After the fair I sent a survey to those who attended soliciting their feedback on the entire day and all the agenda items. Without question, you were the star of the day. My manager told me immediately following your talk that you were the best speaker he has ever heard. Here are some verbatim comments that came in on the survey:

"In addition to being hilarious his emphasis on being purpose driven rather than process driven was right on. His mantra of "prepare hard-finish easy" really hit home with me."

"He made quite the impression on a lot of people and that is something we all can leverage as we go forward."

"He was fantastic and very energizing"

"The speaker was great (very entertaining and inspirational)."

I am certain you will be hearing from other leaders within Wells Fargo because many of them have told me they want you to speak at one of their meetings. I will also be calling on you again for a return visit.

My best to you and your family for a happy and prosperous 2013.

Very truly yours,

Ron

Together we'll go far

